

Saudi Arabia Jobs Expertini®

Liquid Marketing Section Head

[Apply Now](#)

Company: LHR Global - Saudi Arabia

Location: Saudi Arabia

Category: other-general

Who is our client and your future employer

Based in Rabigh, Saudi Arabia, our client operates one of the world's largest integrated oil refinery and petrochemical complexes.

Using crude oil, ethane, and butene as feedstocks, they produce polymers, monomers, and refined products. They host one of the world's largest high olefins fluid catalytic cracker (HOFCC) units and a world-scale ethane cracker to produce and market more than 2.4 million MT per year of ethylene and propylene derivative products and 18 million MT per year of crude oil distilled products.

While being highly committed to the nation's economic and technological growth, they need to have the best multicultural talent to reach their objectives to give them the chance to develop across new frontiers.

LHR Americas

LHR Americas recruits people from around the world to work in Saudi Arabia.

Who are we looking for

As a Liquid Product Marketing Section Head, you will oversee and manage marketer performance in terms of pricing, allocation, and deductibles to achieve the highest performance toward the company's ultimate objective

Qualifications

Bachelor's degree in Management, Marketing, Chemical Engineering or related

15 years of experience in progressively marketing management roles with strong knowledge of refinery and petrochemical products.

Strong knowledge of the Crude oil and refined products market.

Excellent knowledge of petrochemical business and marketing capability including technical areas, cost accounting, contract administration, trade rules, and legal compliance.

Excellent knowledge of sales & marketing techniques including financial/accounting for credit risk and customer evaluation.

Line management capability and ability to promote teamwork and a productive environment

Duties and Responsibilities

Engage with all stakeholders in the company in developing the company annual/monthly operating plan and provide necessary inputs in terms of price forecast, economics outlook, demand forecast, etc.

Liaise with Marketers to develop a marketing strategy/plan in line with marketing committee directions.

Oversee and manage marketer performance in terms of pricing, allocation, and deductibles to achieve the highest performance toward the company's ultimate objective

Monitor, analyze, and evaluate market trends, consumer behavior, and competitor activity to identify market opportunities and adjust marketing strategy/plan in response to such market dynamics and to ensure maximization of the company's bottom line.

Manage and oversee the sales activities for company products that is sold directly by the company and ensure achieving the maximum realization

Support and engage actively in identifying growth opportunities for the company in line with the company's long-term strategy

Prepare the annual budget for the department and monitor actual expenditure against the approved budget with proper tracking of any deviation and take appropriate action accordingly to meet the budget targets.

Liaise with the department's Section Heads, VP of MD, and the IR function for staffing requirements, conducting performance evaluation & promotion plan, development of succession plan, and developing IDP & training needs for the department employees.

Job Benefits

Competitive salary - based on experience and individual qualifications.

Salary packages include expatriate premiums & supplemental benefits plans

Annual bonus

Housing allowance

Access to top-notch healthcare

High School allowance for dependents

22 days of vacation leave per year. Additionally, employees also receive 11 paid company holidays per year

Annual round trip to your home country

Stages of our Hiring Process

Resume Evaluation:

A member of our recruitment team will evaluate that your resume matches the client's job description requirements.

Use the job description requirements to highlight your relevant experience and skills.

Be specific and describe the significance of your work, keyword alignment is important.

Use your professional profile/resume to focus on major accomplishments and qualifications that match the job.

If your resume evaluation is compatible with this position, our recruitment team will invite you to a preliminary phone interview.

If your resume evaluation is rejected, you will receive an e-mail notification.

Interviews Stage:

2.1 LHR Americas preliminary interview: A member of the Talent Acquisition team from LHR Americas will contact you to discuss the details of the position, your interests, and qualifications. Furthermore, your English level will be evaluated at this stage, you will need to be an advanced English speaker to approve this evaluation.

If this preliminary screening is successful, your resume will be submitted to our client.

2.2 Client Interview: If your resume is approved by our client, a member of the Talent Acquisition Team will get back to you and schedule a face-to-face or virtual interview. We

cannot guarantee the time our client will take to approve your resume, but it normally takes 7 to 14 days.

The client interview contains technical questions that help assess your familiarity with problem-solving in your given field and may include a behavioral evaluation. Be prepared to explain how you approach problems and produce solutions.

2.3 There could be additional interviews with hiring managers, which may also contain technical questions that will help them assess your familiarity with problem-solving in your given field.

Conditional Offer:

A successful interview may result in a conditional offer of employment.

Conditions for employment include but are not limited to medical examinations, and permission to secure a visa to work and reside in-country.

Relocation Process:

After your offer is accepted and all conditions for employment are met, you will be assigned a relocation advisor from LHR Americas. This advisor will be your go-to resource for your job transition, providing valuable advice on visa logistics, notice periods, medical requirements, and more.

[Apply Now](#)

Cross References and Citations:

1. Liquid Marketing Section Head Findengineeringjobs Jobs Saudi Arabia Findengineeringjobs ↗
2. Liquid Marketing Section Head Educareer Jobs Saudi Arabia Educareer ↗
3. Liquid Marketing Section Head Muscatjobs Jobs Saudi Arabia Muscatjobs ↗
4. Liquid Marketing Section Head Doctorjobsnearme Jobs Saudi Arabia Doctorjobsnearme ↗
5. Liquid Marketing Section Head Therapistjobs Jobs Saudi Arabia Therapistjobs ↗
6. Liquid Marketing Section Head Uzbekistanjobs Jobs Saudi Arabia Uzbekistanjobs ↗
7. Liquid Marketing Section Head Courtjobs Jobs Saudi Arabia Courtjobs ↗
8. Liquid Marketing Section Head SanfranciscojobsJobs Saudi Arabia Sanfranciscojobs ↗
9. Liquid Marketing Section Head Dairyjobs Jobs Saudi Arabia Dairyjobs ↗
10. Liquid Marketing Section HeadProtectiveservicejobsJobs Saudi Arabia Protectiveservicejobs↗
11. Liquid Marketing Section HeadSaopaulojobs Jobs Saudi Arabia Saopaulojobs ↗
12. Liquid Marketing Section HeadPetsjobsJobs Saudi Arabia Petsjobs↗
13. Liquid Marketing Section HeadJavajobsJobs Saudi Arabia Javajobs↗
14. Liquid Marketing Section HeadTechcompanyjobfinder Jobs Saudi Arabia Techcompanyjobfinder ↗
15. Liquid Marketing Section HeadFindfulltimejobs Jobs Saudi Arabia Findfulltimejobs ↗
16. Liquid Marketing Section HeadPoliticaljobs Jobs Saudi Arabia Politicaljobs ↗
17. Liquid Marketing Section HeadInteriordesignjobs Jobs Saudi Arabia Interiordesignjobs ↗
18. Liquid Marketing Section HeadTurkeyjobs Jobs Saudi Arabia Turkeyjobs ↗
19. Liquid marketing section head Jobs Saudi arabia ↗
20. AMP Version of Liquid marketing section head ↗
21. Liquid marketing section head Saudi arabia Jobs ↗
22. Liquid marketing section head Jobs Saudi arabia ↗
23. Liquid marketing section head Job Search ↗
24. Liquid marketing section head Search ↗
25. Liquid marketing section head Find Jobs ↗

Source: <https://sa.expertini.com/jobs/job/liquid-marketing-section-head-saudi-arabia-lhr-global-saudi-a-0ffdc72a48/>

Generated on: 2024-05-02 by Expertini.Com