

# Saudi Arabia Jobs Expertini®

## PreSales Engineer

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Company: Saudi Networkers Services

Location: Saudi Arabia

Category: other-general

### Job Description :

The Pre-Sales Engineer will be engaged in all technical sales activities.

The Pre-Sales Engineer must have Cisco specific knowledge.

Any certifications and specializations to back up that knowledge are highly recommended.

The main focus will be on Advanced & Emerging Technologies including Enterprise Networking, Collaboration, Security, Data Center, Cloud and Managed Services.

Must be able to work independently to gather requirements and translate those into solutions

Collaborate with the sales team to build a winning strategy

Whiteboard with a customer and team members

Build BOM's, Costing Analysis, SOW's, and Visio's

Able to relay technical information to both technical and non-technical personnel

Develop strategic relationships with our Partner SE's

Provide support across multiple technologies

Arabic Speaking Preferred

Presales engineering experience in Enterprise networking, Data Center, Security and UC

At least 3-5 years of industry experience

Presales experience of at least 2-3 years

Experience designing 2 major projects and contributing to three other major projects

The ability to work with large, global, complex clients and present technical solutions

Current minimum Cisco Certifications: CCDA and CCDO.

If you hold CCIE, CCNP, CCVP, CCSP will be plus.

BA or BS or the equivalent in years of industry knowledge.

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