

Saudi Arabia Jobs Expertini®

Sales Associate - Riyadh, KSA

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Company: Mouawad

Location: Riyadh

Category: other-general

Looking for outstanding Sales Associates to produce desirable sales results in our new flagship boutique in Riyadh Boutique (Olaya Street) and ensure that the sales attain their monthly objectives by mastering the sales process and displaying the house of Mouawad's royal customer service behavior. Tasks and Duties: 1. Greeting and welcoming customers and providing excellent customer service and product knowledge to generate sales. 2.Prepare the boutique for welcoming customers: checking the showcases, displays, monitor cleanliness and tidiness of the showroom at all times, and assure the inventory count and control upon every beginning of the shift 3.Portraying an immaculate grooming and appearance look 4.Handling and conduct professionally the price negotiation of the customer, following Mouawad Discount Policy 5.Upselling and cross-selling at any upcoming opportunity and promote other Mouawad branches 6.Preparing daily sales and cash reports to management 7.Maintaining the safe room and showroom displays according to the 5s methodology 8.Responding to any management project when assigned (attending events and exhibitions) 9.At the end of the day, remove Jewelry from the showcase, place it in the safe, lock the room, code and arm the alarm, close the showroom 10.Maintaining and developing great relationships with customers 11.Gathering market and customer information by engaging with customers and recording interests 12.Meeting the monthly sales target as communicated by showroom manager 13.Supporting team members during the sale, (providing trays, CCM, Calculator or any sales tools) and keeping an eye on the jewelry in hand 14.Attending team meetings and sharing best practices with colleagues Needed Skills and Competencies: High Jewellery sales

experience is a must Customer service skills Interpersonal communication skills People-oriented Positive attitude Be able to network and negotiate Team player Powered by JazzHR

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