

# Saudi Arabia Jobs Expertini®

## SENIOR SALES MANAGER(RIYADH)

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Company: NADIA GLOBAL

Location: Saudi Arabia

Category: other-general

Our client, a well-known Marketing Agency is looking to hire a Senior Sales Manager for their office based in Riyadh, Saudi Arabia. The successful incumbent will be reporting to the CEO.

### **Job Responsibilities:**

- Hires and trains sales representatives.
- Manages a team of sales representatives.
- Builds and manages the sales pipeline.
- Creates monthly sales forecasts.
- Develops strategies to reach sales goals.
- Writes sales pitches for all products and services.
- Completes competitive analysis reports.
- Presents monthly sales reports to managers.
- Contacts potential customers and makes sales pitches.
- Develops relationships with top customers.
- Meets or exceeds sales quotas.
- Collaborates with customer service, billing, and other departments.
- Uses popular sales management software.

### **Qualification & Other Requirements:**

- Bachelor`s/MBA degree in Marketing
- Experience: Minimum 5 years of experience in marketing/advertising/event management verticals.

Salary: SAR – depending upon the experience.

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